



**MV Synergy**  
**Solutions**

***Growing Together***

# Contents

- ▶ About Us
- ▶ Services
- ▶ Products
- ▶ Industries Catered
- ▶ Why Choose Us

# About US

## ▶ VISION

To achieve Customer Delight.

## ▶ MISSION

To provide effective, efficient and innovative solutions serving our customer's stated and implied needs, aiding exponential business growth.

# About US

## ▶ What we do?

- ▶ We provide strategic business development solutions through services like Sourcing, Manufacturer's Representation, Strategic Alliance Support and Trouble Shooting for the Engineering Industry.
- ▶ We also provide third party quality assurance inspection services for global buyers.
- ▶ Additionally, we provide technical support services to global clients like providing 3D models, Patterns, Dies, Tools, etc. based on their inputs. We also provide some value-added services through strategic partners.

# Services

## ▶ **Manufacturer's Representation & Sourcing**

We specialize in strategic global business development and are able to add a lot of value to it based on 3 decades of experience.

In the process, we support;

- ▶ The global buyers in achieving their strategic buying goals of Quality, Value (with cost effectiveness) and Sustainability.
- ▶ The Manufacturers in improving their exposure, support systems, commitment, transparency, uninterrupted flow of information, etc. We ensure delivery in time, with the assured quality and at cost effective pricing. Backing this with an excellent service that ensures growth in business.

# Services

## ▶ Manufacturer's Representation & Sourcing

It's a complete hand holding experience, beginning with lead generation followed by RFQ/Inquiry, Order placement and execution to receipt of payment. We support you in almost every step of the process.

From the global buyer's perspective, we add value in streamlining the whole process for sourcing and supply chain management.

# Services

## ▶ Quality Assurance Inspection

We are a reliable partner for your product Quality Assurance. We provide Quality Assurance inspection services of various kinds, with the support and experience of Mechanical Engineers with diverse Engineering Industry experience, who perform random dimensional inspection/s and prepare report/s. We also witness certain tests and evaluate procedures. We have tie ups with reputed agencies for Lab Testing and Non Destructive Testing.

# Services

## ▶ Troubleshooting

It so often happens that a buyer seller relationship goes strain, this can happen because of various reasons, payment default/delay cases, miscommunication, disciplinary issues, internet hacking, etc.

We perform a case study of the challenge faced, evaluate & analyse the situation and decide on whether or not our strategic involvement is required. On taking up the project, we attempt to normalize any strained Buyer-Seller Relationship to enable business continuity and growth. We charge a success fee only upon successful completion of the project, not otherwise.



# Services

## ▶ Strategic Alliance

We enable and support Strategic Alliances. We identify and facilitate opportunities for Joint Ventures, Buy Back Agreements, Technology Transfer, Private labeling contracts and Under License Manufacturing.

In our experience of growing the business through Business development activities, we have observed a growth in business from 10-40% annually, but when a company decides to make a leap growth, they have to opt for some sort of Strategic Alliance.

# Services

## ▶ Engineering Services

We also provide services for Reverse Engineering of components like; preparation of 2D Drawings 3D-Modeling, 3D Scanning, 3D Printing etc., through our affiliated partners who are technically capable, certified and have capable personnel with needed software.

# Products

## We deal in:

- ▶ Cast Components
- ▶ Forged Components
- ▶ Precision Machined Components
- ▶ Gear Components
- ▶ MIM Components
- ▶ Industrial and Architectural Glass Solutions

# Industries Catered

We deal in components for:

- ▶ Diesel Engines
- ▶ Pumps
- ▶ Compressors
- ▶ HVAC
- ▶ Earth Movers
- ▶ Locomotives
- ▶ Automotive
- ▶ Medical
- ▶ Defence
- ▶ Aeronautical
- ▶ Aerospace
- ▶ Electric Vehicles and many more Industrial applications

# Why Choose Us?

- ▶ Our founder has been part of this industry handling global business development for more than 3 decades and has a great network of people and business entities, locally and globally, through diverse engineering industry verticals which gives us a unique and strategic edge.
- ▶ We are based in Rajkot which gives us a geographical advantage, as Rajkot is a major Engineering Industry hub.
- ▶ We know exactly what our customers and suppliers expect from us and we fulfill not only their stated needs but also their implied needs. We believe, Commitment, Transparency and effective Communication are the main pillars for a good relationship.

*Enough said, let's Synergize and Grow Together.*

# Why Choose Us?

## Facts:

- ▶ 12M+ USD Revenue Generated
- ▶ 40+ Customers Served
- ▶ 80+ Supplier Network
- ▶ 12 Countries catered

# Contact Us



## Ajit Nathvani

📍 101, Holiday Corporate Centre,  
Opp. Kotecha Girls High School,  
Panchvati Society Main Road,  
Rajkot - 360005. Gujarat, INDIA

📞 +91 99099 46536

🌐 [www.mvsynergy.com](http://www.mvsynergy.com)

✉ [service@mvsynergy.com](mailto:service@mvsynergy.com)  
[ajit.nathvani@mvsynergy.com](mailto:ajit.nathvani@mvsynergy.com)